

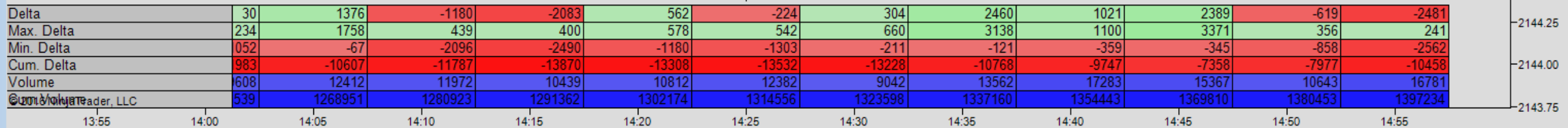
Orderflows Inner Circle Weekly Webinar #1

Using POC

Determining Real-Time Support & Resistance Levels

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POC is the price level in the bar with the most volume. The area with the most volume is considered the value area.



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What can stop a move in the market? High volume.

High volume represents value and is seen as an attractor. Large traders trade more when there is volume. POC forms in real time and shows you where the current high volume is occurring in a bar.

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This is important because it is something that retail traders just do not understand. Retail traders are taught that when they see a big bid or a big offer in the order book to immediately jump in front of it and try and scalp a couple of ticks. That is an extremely dangerous game. Now this is where it gets tricky. You have to determine why there is big size. Is it a new order? Is it a level, like the high of the day? A support or resistance level? Is it a big bid that turned the market (aggressive)? Or is a big passive bid?

Big traders, people that have size that will move the market look for big orders to trade against in the book.

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This was something I learned early on after I left the CME floor and was trading from upstairs where I was on a box with a clerk in the bond pit. The clerks job was to quote the market, give us color, give us size. Now think about it for a minute, when you have to buy 500 bonds, its easier to do it when there is 400 on the offer as opposed to 20. As a trader it is in your interest to buy the 500 lots when there is 400 on the offer and turn the market bid for 100 lots as opposed to buying 20 lots and turn the market bid of 480 lots. If you turn the market bid with 480 lots remaining to get filled, then you will get the little fish coming in and bidding it up against you. If you turn it bid with 100 lots, its easier to manage and get the residual done.

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Markets trade towards size. Why? Because size is where traders can trade a lot of volume without impacting the market. When you have high volume you get value.

Market rotate from value area to value area. The market is always searching for value.

How is a market able to move from a value area to a new value area? You have to look at the players involved.

Short term intraday traders and longer term other time frame traders.

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What's the difference between short term intraday traders and longer term time frame trader?

Short term – day traders, scalpers, minute chart guys. Highly margined. Don't hold positions very long. These guys tend to follow along on a move. Jump in and jump out of the move.

Longer term – swing traders, commercials, institutions. Deep pockets. Can hold positions when goes against them and can defend a position in the market. These are the guys who can move the market.

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If longer term money is involved in a move then it is probably more serious and you will see POC migrating up in a move up as POC acts as support or POC migrating lower in a move down as POC acts as resistance.

This wave like action, with POC moving up and up or down and down is often a sign of institutional activity.

To understand this you have to understand how institutions trade.

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TECHNOLOGY

Large institutions in US shift to algo trading

Study reveals shift towards algorithmic and smart order routing trading, amongst larger institutions in the US.

By Hayley McDowell hayley.mcdowell@information-partners.com July 13, 2016 2:03 PM GMT



Large financial institutions in the US have increased their use of algorithmic trading by 10% over the past year, according to a report by Greenwich Associates.



A poll of 223 equity portfolio managers and 321 equity traders – all based in the US – found that the volume of equity trading in the US directed to electronic channels, has remained flat since 2009.



Despite this, it found institutions with larger commission-generating accounts have in fact increased their scope of electronic trading through the use of algos.



The larger institutions were found to have increased their use of algorithmic and smart order routing (SOR) trading by 10% this year.

“Recent bouts of volatility and the approval of IEX’s exchange application are likely to force a refocus on the use of algo-driven routing logic, to help navigate an increasingly complex market structure,” the report said.

The survey also revealed a 30% decrease since 2009 in cash equity commissions paid by institutional investors to brokers.

It explained the decrease “seems like a dismal figure”, but with \$9.65 billion paid in commissions, the result is up 4% from 2013.

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A trader or PM comes up with a trade idea and passes his order to an execution trader whose job it is to minimize market impact. Nowadays it's easy to do because you have computer algos for that. There are a whole slew of them, but the main algos used to execute an order is VWAP and POV, so I will stick with those for now.

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POV algo is used when a trader wants to participate in line with the volume that is trading. They want to participate in the move. How it work is say you have an order to buy 5000 ES to work in line with volume. You broker enters the order with a POV of 10%. So for every 10 lots that trade on the offer, the algo will execute 1 lot. If 250 lots trade on the offer, the algo will execute 25 by lifting the offer. This algo is not so price sensitive and can trail the market, since it doesn't work a bid (if its a buy algo).

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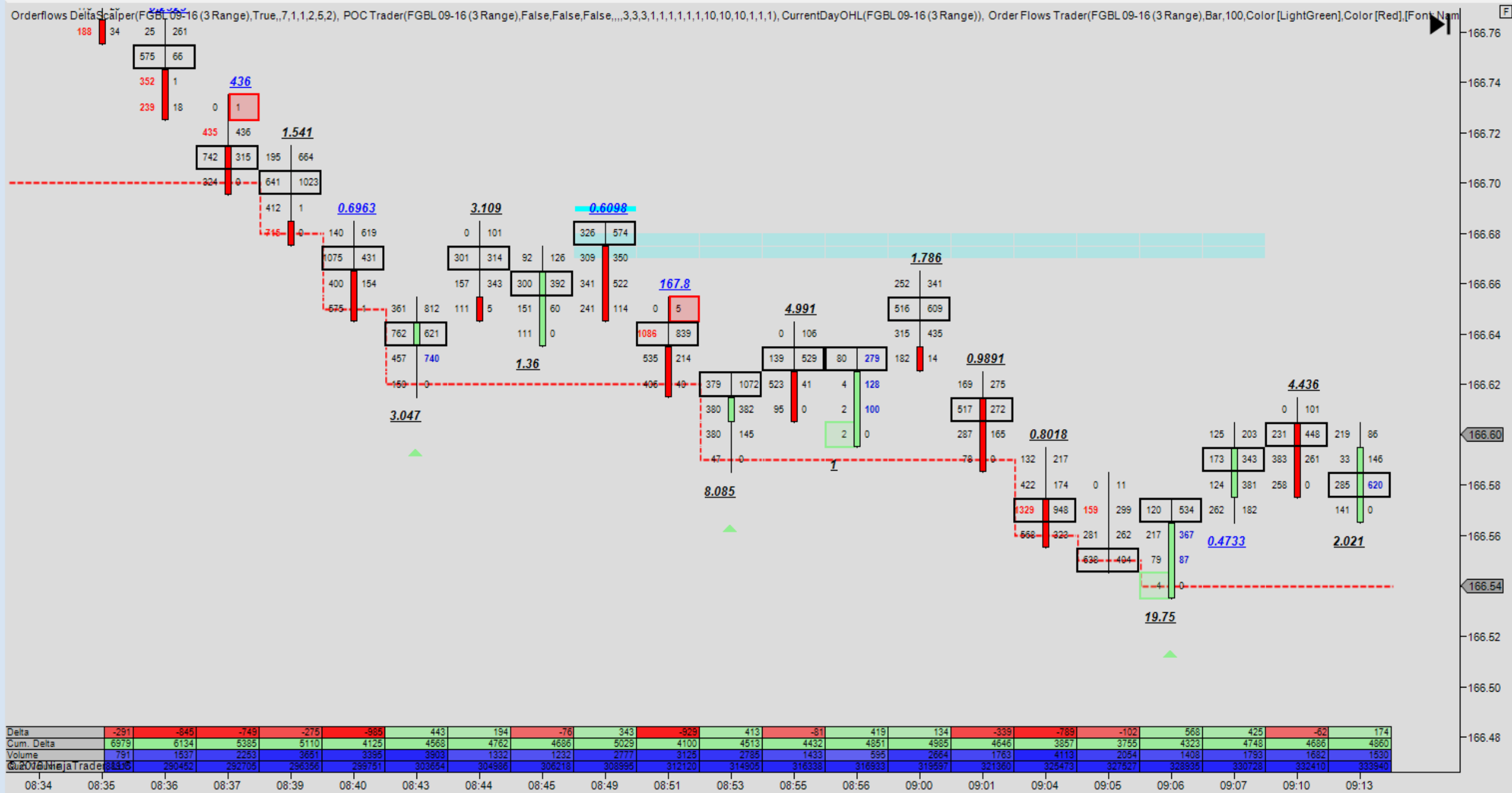
VWAP is a bit more fancy of an algo in that it will work bids and lift offers on a buy order or work offers and hit bids on a sell order. A VWAP algo needs to be always updated based on volume profiles. JP Morgan would adjust their VWAP algo weekly. It wasn't major changes more of adjustments. It has to accurately take market snapshots and be able to decide that when it has an algo to execute between 8:45am and 10am what the volume is like, if it needs to be aggressive early or later in that specific time period.

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POC at the top of a down bar in an up move is a sign that the move is being capped by running into high volume.

POC at the bottom of an up bar in a down move is a sign that traders are willing to support the market at that level.





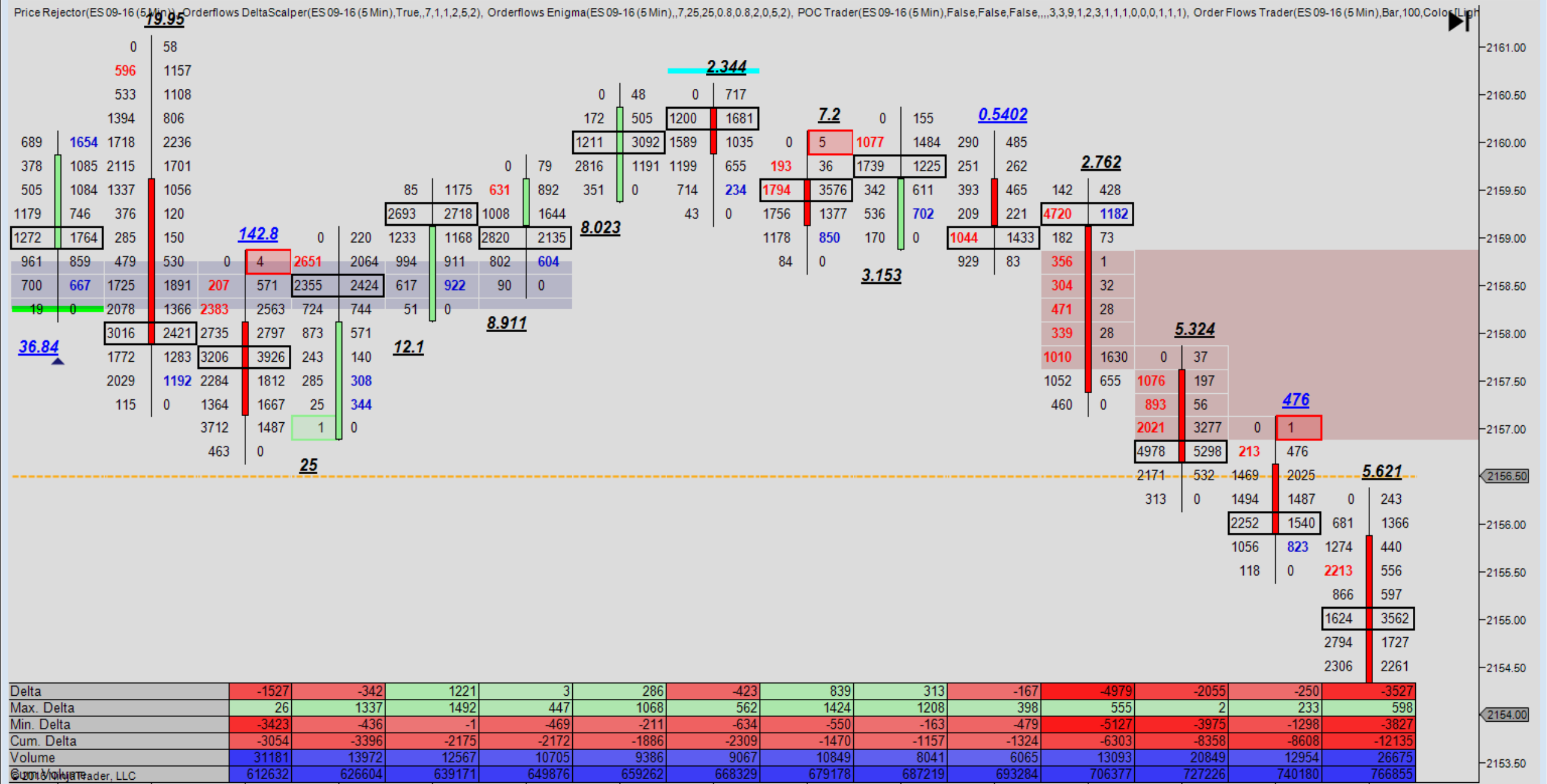
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What happens intraday timeframe is often a reaction or adjust to what is happening on a longer timeframe. Think of market in two timeframes - intraday timeframe and longer timeframe. Intraday time frame traders are in and out in and out in and out multiple times a day, they don't cause the market to turn. They go with the flow, so to speak. Markets turn when longer term traders come in to stop a move in its tracks.

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How can you tell when longer term time frame traders are active?

Look for their activity in the footprint chart. But still it is not easy. What you are looking for is specific activity. You are looking for heavy volume at the end of a move. Look for POC at certain locations at extremes of bars when a move has been made.



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Trading is about change. It is unlikely that everybody recognizes change at the same time. The faster you can recognize the potential for change, the greater your competitive edge becomes.

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I have said this many times. Not all prices are equal. Each price may have its own character. It depends on volume. Would you consider a price level that trades zero contracts on the bid and 300 on the offer the same as a price level that trades 300 lots on the bid and 350 lots on the offer? Of course not. One is more aggressive than the other.

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With POC you are still using levels, just in a slightly different way - market generated levels based on what is occurring now, not some mathematical equation.

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ES 5 Minute Chart

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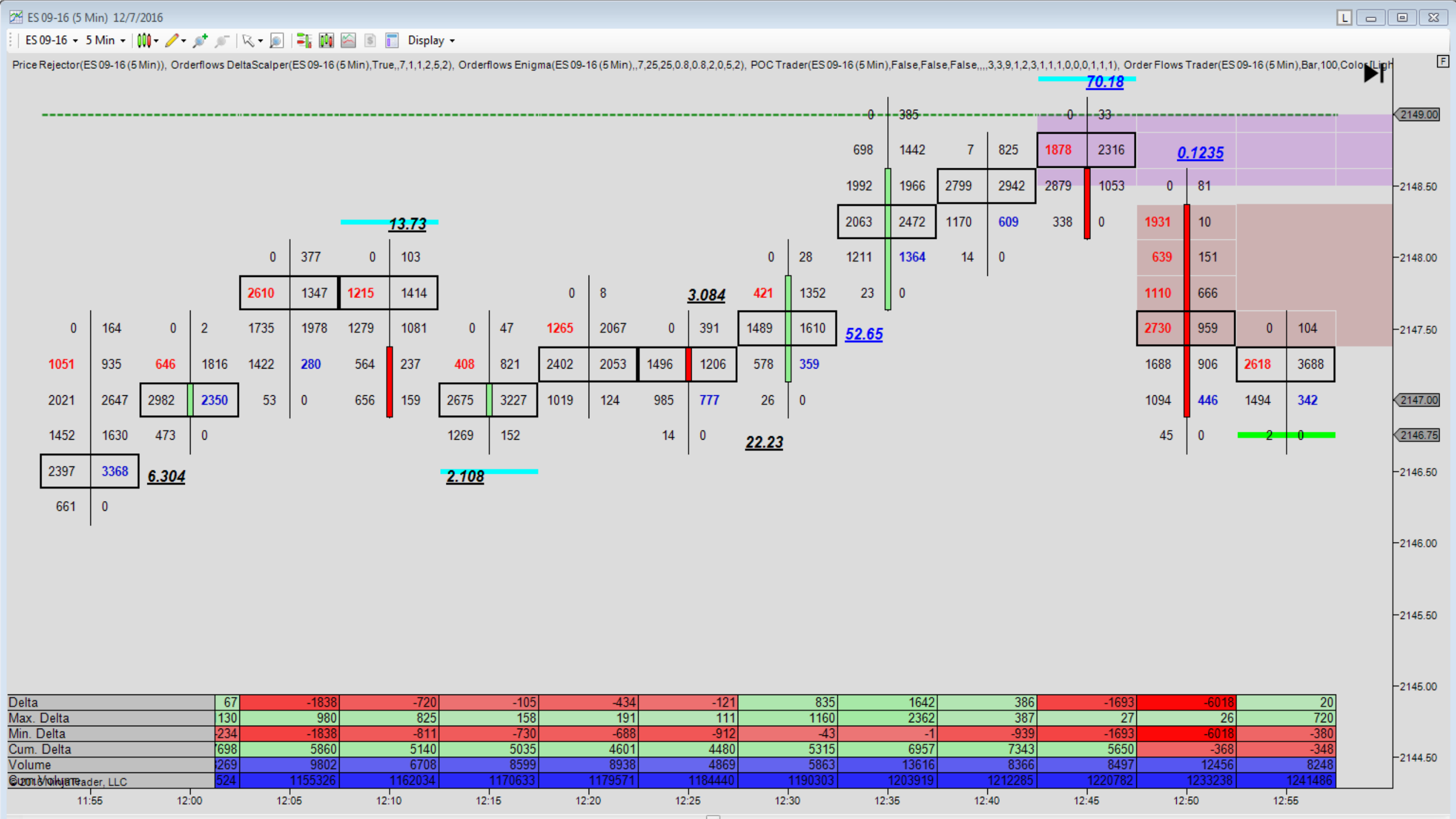


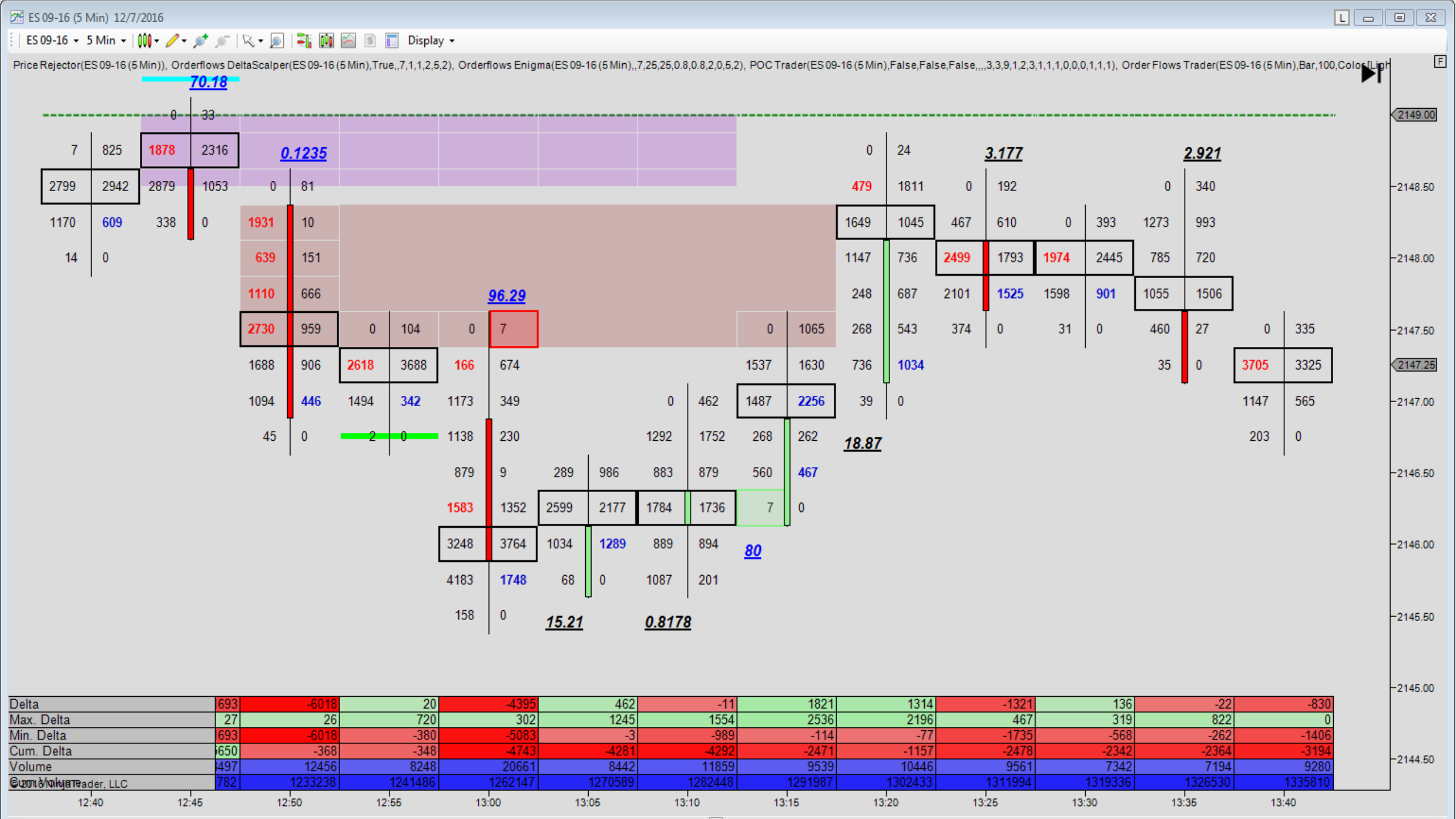
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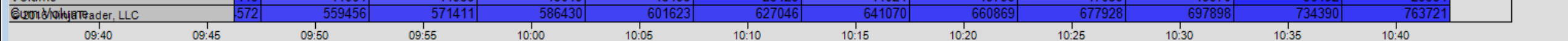
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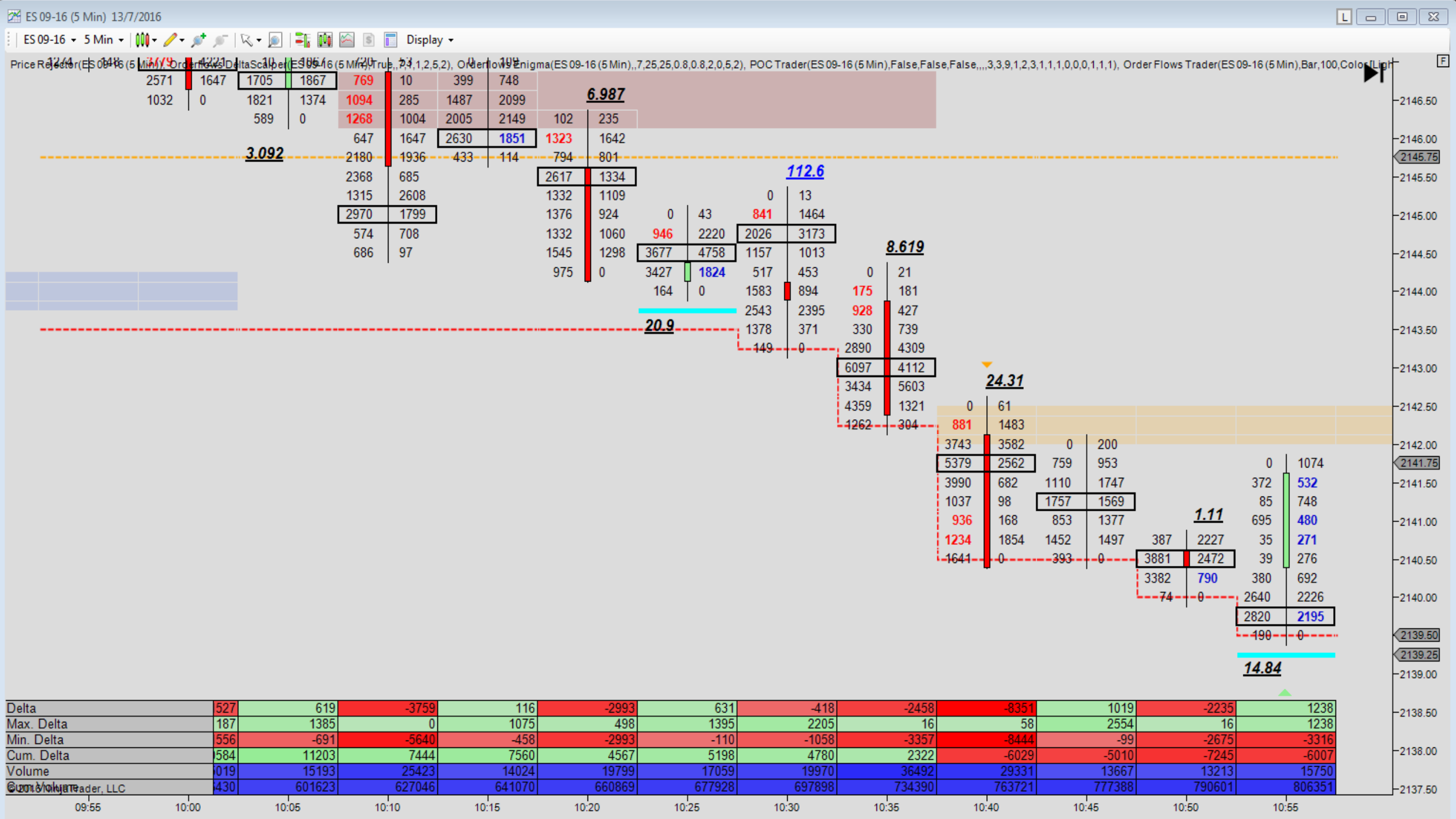


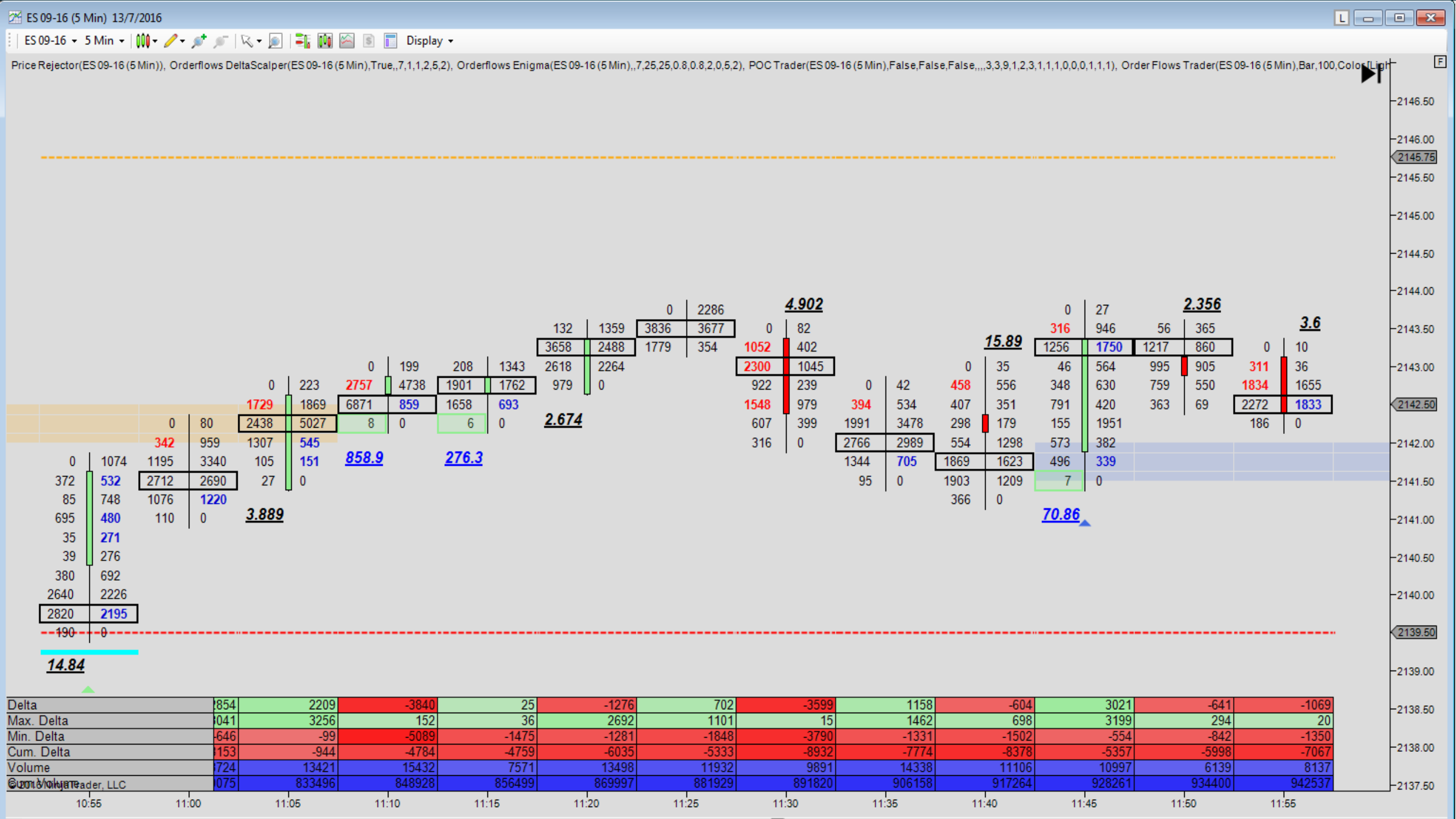


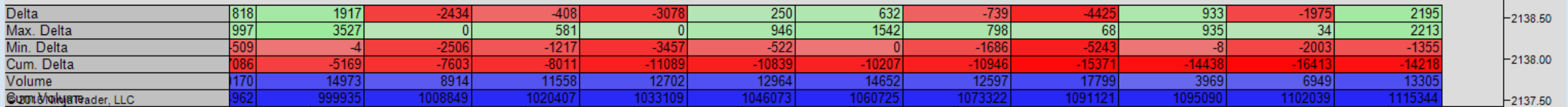








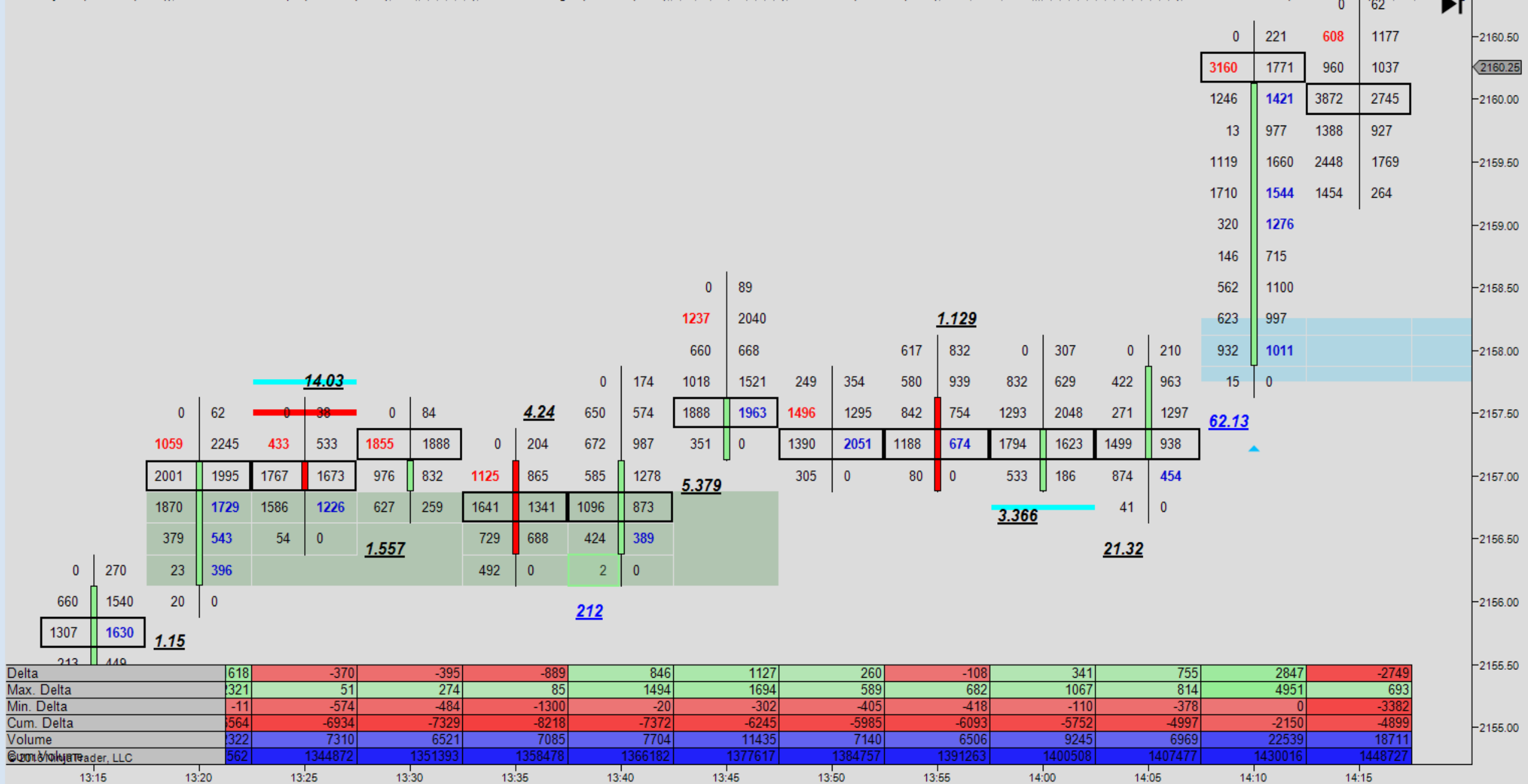




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Understanding the bar type. Is it a short bar or a longer bar and where the POC appears.

Don't just take it blindly. Put it in context to the type of bar you are dealing with. If you are taking a POC in the 3rd level in a bar with 6 levels, it probably won't be as effective as the POC in the 3rd level in a bar with 10 levels.



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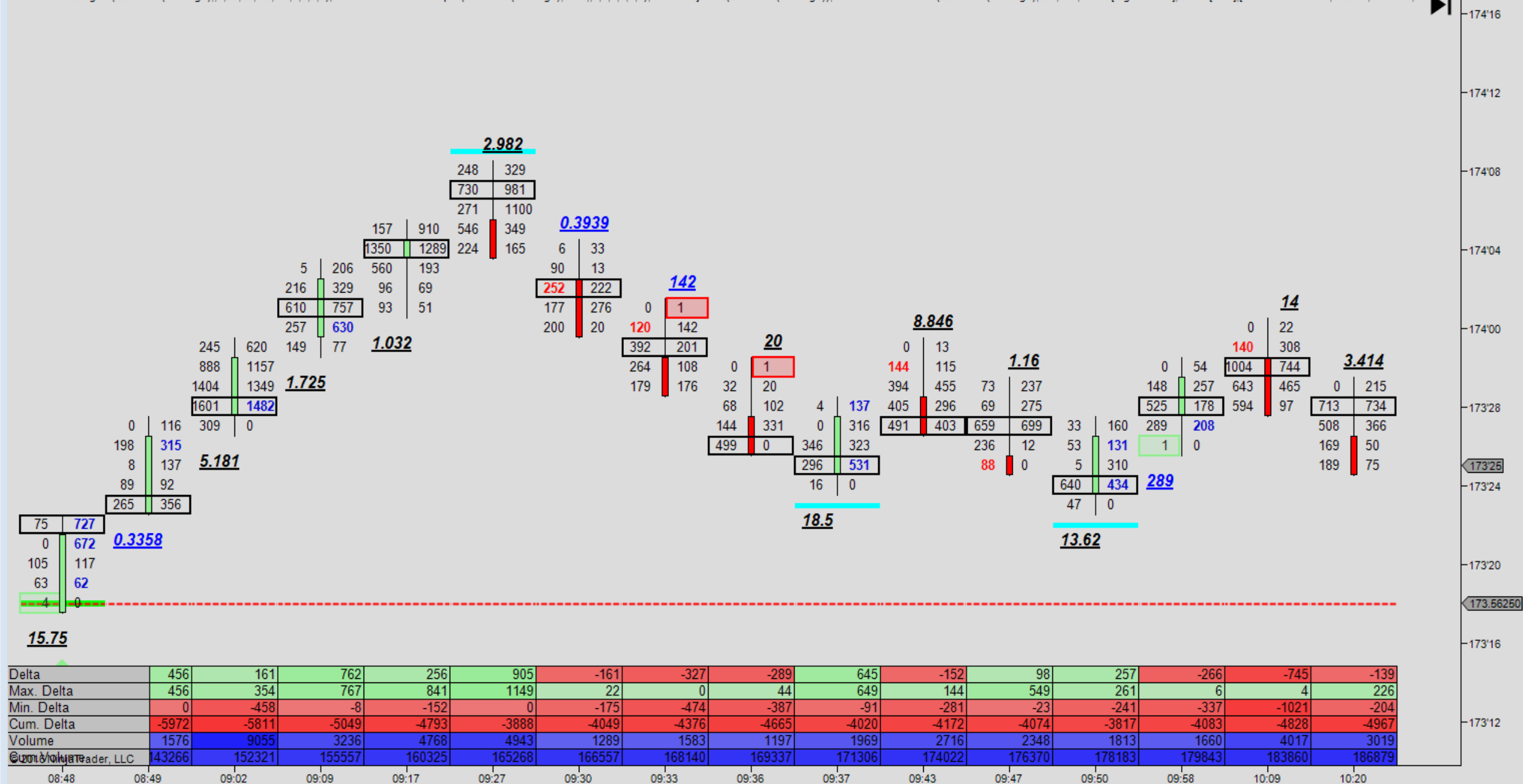
Ever wonder why price congestion happens?

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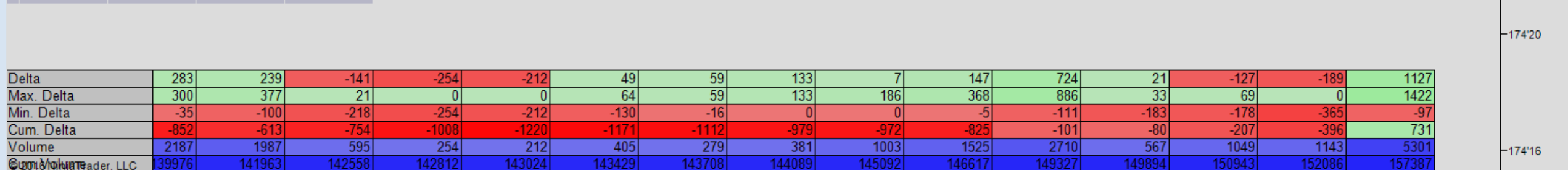
ZB examples





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Delta	283	239	-141	-254	-212	49	59	133	7	147	724	21	-127	-189	1127
Max. Delta	300	377	21	0	0	64	59	133	186	368	886	33	69	0	1422
Min. Delta	-35	-100	-218	-254	-212	-130	-16	0	0	-5	-111	-183	-178	-365	-97
Cum. Delta	-852	-613	-754	-1008	-1220	-1171	-1112	-979	-972	-825	-101	-80	-207	-396	731
Volume	2187	1987	595	254	212	405	279	381	1003	1525	2710	567	1049	1143	5301
Cum. Volume	139976	141963	142558	142812	143024	143429	143708	144089	145092	146617	149327	149894	150943	152086	157381

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ES 15 Minute charts – a longer intraday timeframe. The same principles apply.

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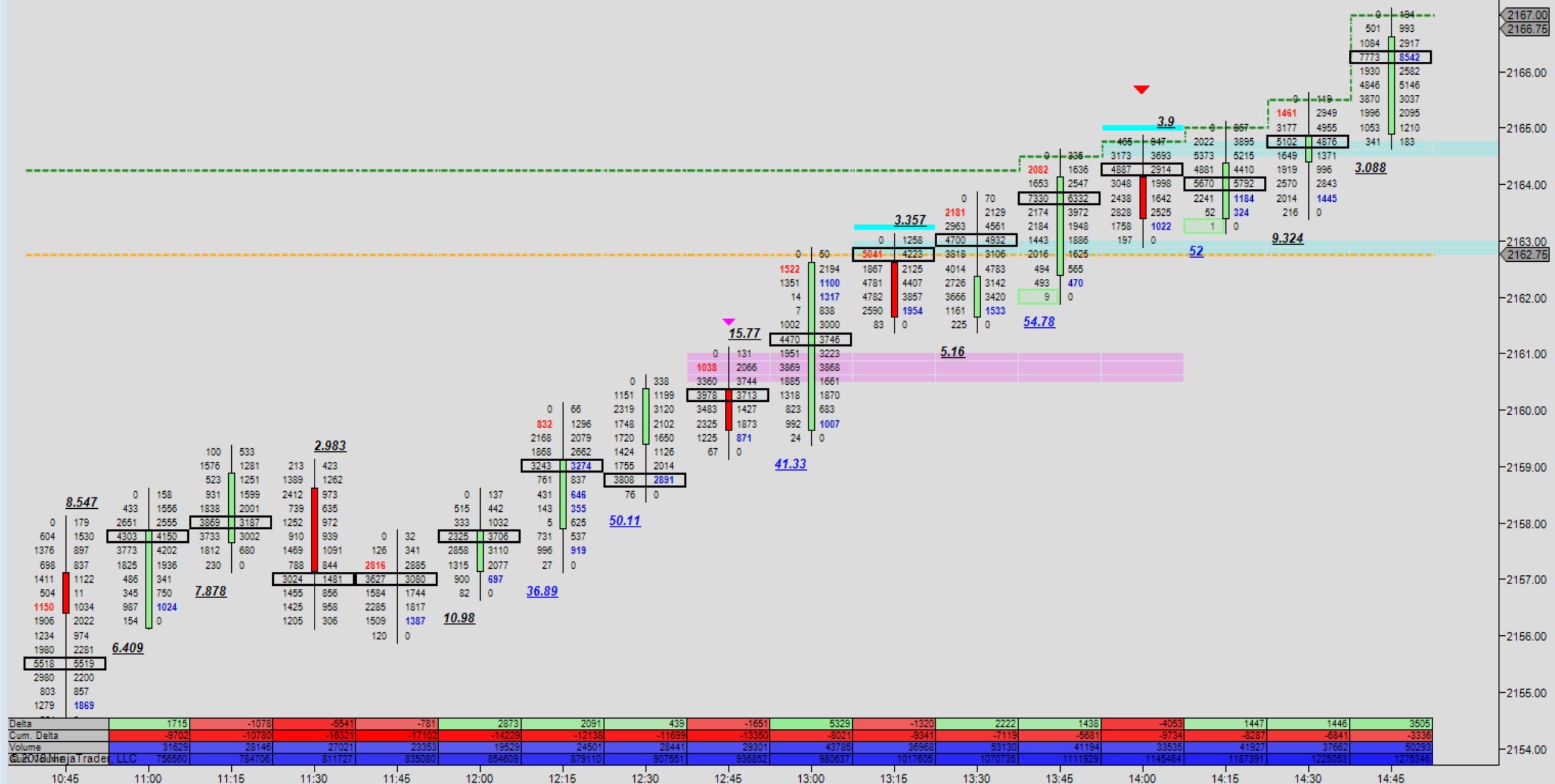


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Delta	-1309	-1010	2115	-194	-1096	975	934	2485	-7848	-270	-4190	248	1548	-17951	4209	472
Cum. Delta	-4349	-5359	-3244	-3438	-4534	-3559	-2625	-140	-7968	-8258	-12448	-12200	-10652	-28603	-24394	-23922
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Volume	34635	38992	35403	18478	18064	30921	23350	34271	47338	30652	60750	36510	46164	185141	98097	5320
Delta	-1309	-1010	2115	-194	-1096	975	934	2485	-7848	-270	-4190	248	1548	-17951	4209	472
Cum. Delta	-4349	-5359	-3244	-3438	-4534	-3559	-2625	-140	-7968	-8258	-12448	-12200	-10652	-28603	-24394	-23922
Volume	34635	38992	35403	18478	18064	30921	23									

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ZN 4 Range Chart – A market with heavy volume in general. Watch how POC holds the market.

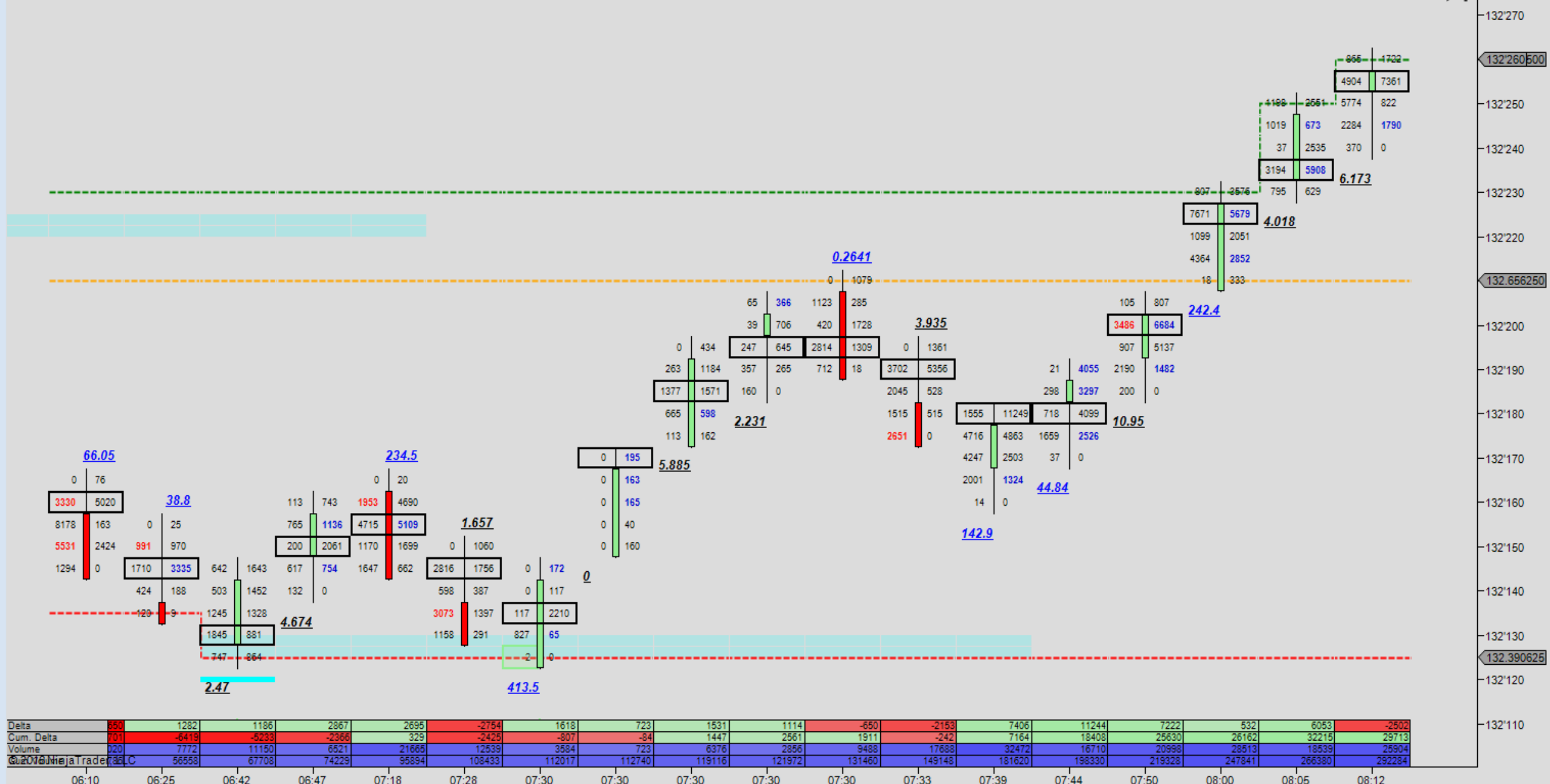
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Crude Oil 8 Range

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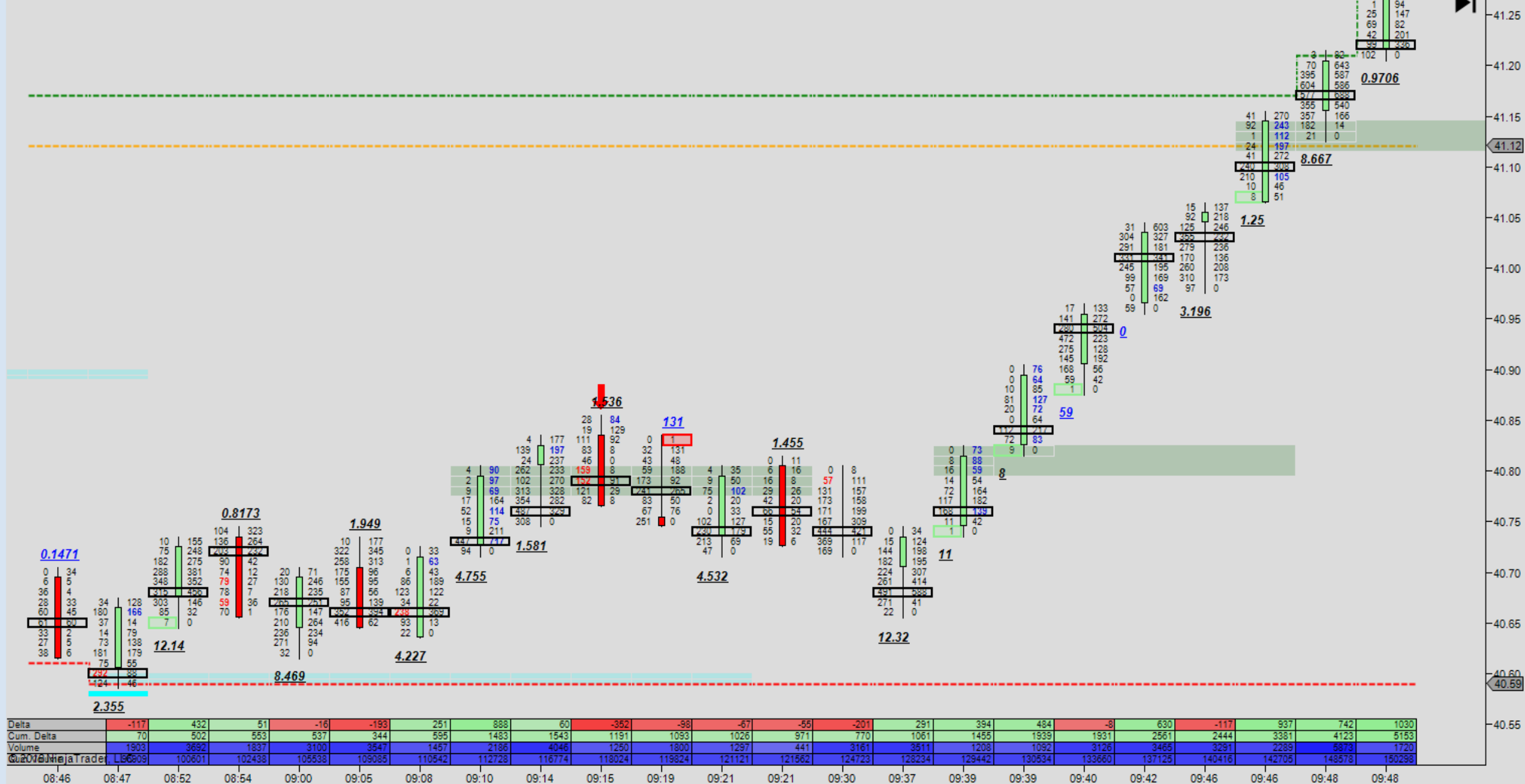
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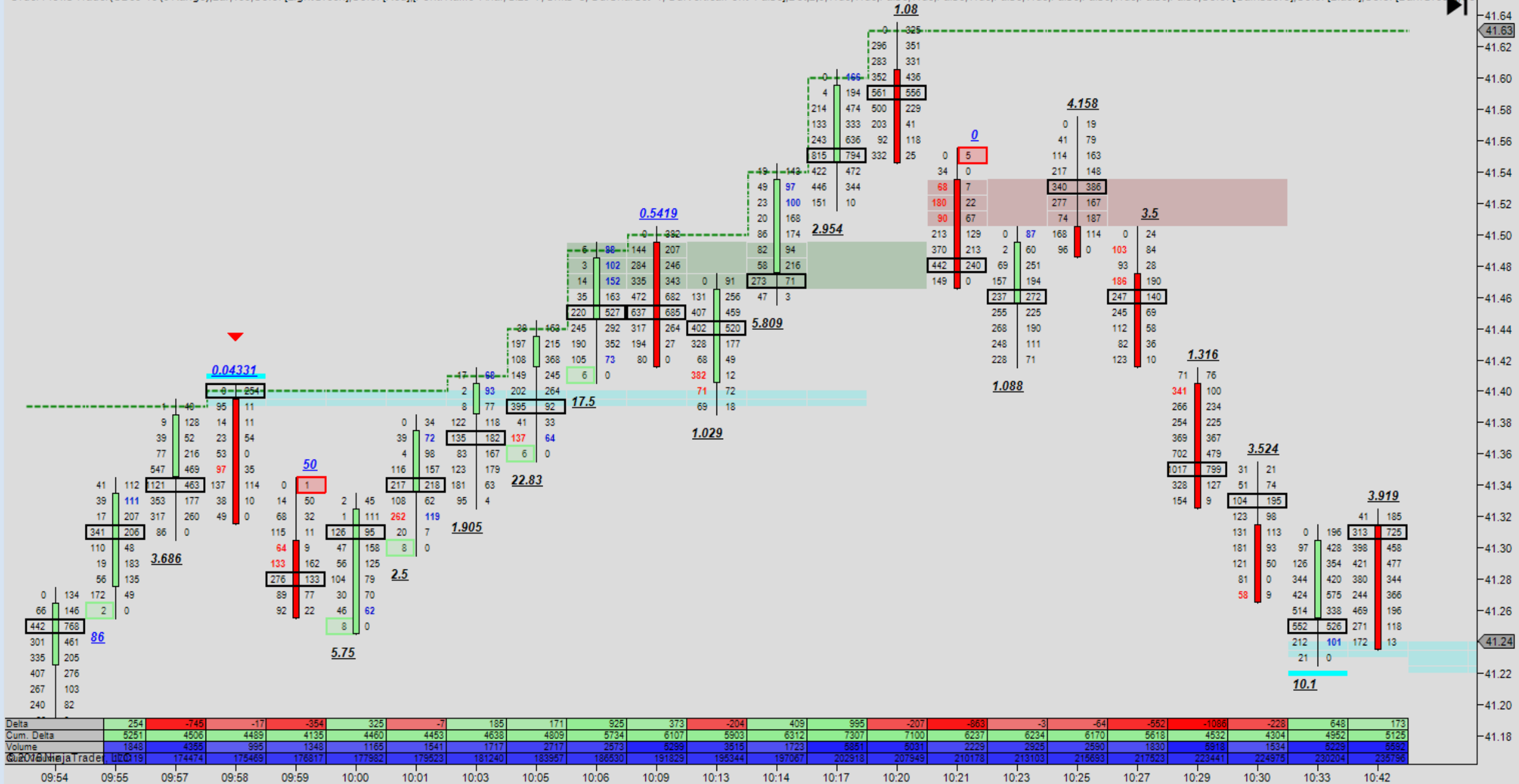


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OrderFlows Trader(CL09-16 (8 Range),Bar,100,Color[LightGreen],Color[Red],[Font: Name=Arial, Size=7, Units=3, GdiCharSet=1, GdiVerticalFont=False],Dot,2,0,True,True,False,True,False,True,False,True,False,False,True,False,False,Color[Gainsboro],Color[Black],Color[DarkGreen],Go





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Settings I use:

Short term charts such as 3 range, 4 range, 5 range and 1 minute charts I prefer to concentrate on the POC at the top two price levels in a down candlestick or the bottom two price levels in an up candlestick.

Longer term charts such as 8 range, 10 range, 5 minute charts I can also look at POC in the 3rd price level from the top or bottom of the bar.

Zone setting – on some charts I draw out a zone 10 bars wide for more clear support and resistance.

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Shorter Term Chart

Indicators

Order Flows Trader
Orderflows Delta Surge
Orderflows Delta Scalper
Orderflows Enigma
POC Trader
Price Rejector
ADL
ADX
ADXR
APZ
Aroon
AroonOscillator
ATR
BarTimer
Bollinger
BOP
BuySellPressure
BuySellVolume
CandleStickPattern
CCI
ChaikinMoneyFlow
ChaikinOscillator
ChaikinVolatility
CMO
ConstantLines
CurrentDayOHL
CustomPlotSample
Darvas
DEMA
DM
DMI
DMIIndex

CurrentDayOHL(ES 09-16 (3 Range))
Order Flows Trader(ES 09-16 (3 Range),Bar,100,Color [LightGreen],Color [Red])
Orderflows Delta Scalper(ES 09-16 (3 Range),True,,7,1,1,2,5,2)
POC Trader(ES 09-16 (3 Range),False,False,False,,,,3,3,3,1,2,2,1,1,1,0,0,0,1,1)

New Remove

Level 1 Parameters

Checking delta in signals	False
Look Back Bars	3
Maximum POC distance from low	1
Signal box height in ticks	1
Signal box width in ticks	0
Signal mark displacement in ticks	1
Sound alert file name	

Level 2 Parameters

Checking delta in signals	False
Look Back Bars	3
Maximum POC distance from low	2
Signal box height in ticks	1
Signal box width in ticks	0
Signal mark displacement in ticks	1
Sound alert file name	

Level 3 Parameters

Checking delta in signals	False
Look Back Bars	3
Maximum POC distance from low	2
Signal box height in ticks	1
Signal box width in ticks	0
Signal mark displacement in ticks	1
Sound alert file name	

Data

Calculate on bar close	True
Input series	ES 09-16 (3 Range)
Maximum bars look back	TwoHundredFiftySix

Visual

Auto scale	True
Displacement	0
Display in Data Box	True
Label	POC Trader
Panel	Same as input series
Price marker(s)	True
Scale justification	Right

Plots

Bottom reversal Level 1	Hash; Solid; 5px
Bottom reversal Level 2	Hash; Solid; 5px
Bottom reversal Level 3	Hash; Solid; 5px

Label
POCTrader

OK Apply Close

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Longer Term Chart

Indicators

Order Flows Trader
Orderflows Delta Surge
Orderflows Delta Scalper
Orderflows Enigma
POC Trader
Price Rejector
ADL
ADX
ADXR
APZ
Aroon
AroonOscillator
ATR
BarTimer
Bollinger
BOP
BuySellPressure
BuySellVolume
CandleStickPattern
CCI
ChaikinMoneyFlow
ChaikinOscillator
ChaikinVolatility
CMO
ConstantLines
CurrentDayOHL
CustomPlotSample
Darvas
DEMA
DM
DMI
DMIIndex

POC Trader(ES 09-16 (15 Min),False,False,False,...,3,3,9,1,2,3,1,1,1,0,0,1,1,1)
Order Flows Trader(ES 09-16 (15 Min),Bar,100,Color [LightGreen],Color [Red],[F
CurrentDayOHL(ES 09-16 (15 Min))
Orderflows Delta Scalper(ES 09-16 (15 Min),True,,7,1,1,2,5,2)

New Remove

Level 1 Parameters

Checking delta in signals	False
Look Back Bars	3
Maximum POC distance from low	1
Signal box height in ticks	1
Signal box width in ticks	0
Signal mark displacement in ticks	1
Sound alert file name	

Level 2 Parameters

Checking delta in signals	False
Look Back Bars	3
Maximum POC distance from low	2
Signal box height in ticks	1
Signal box width in ticks	0
Signal mark displacement in ticks	1
Sound alert file name	

Level 3 Parameters

Checking delta in signals	False
Look Back Bars	9
Maximum POC distance from low	3
Signal box height in ticks	1
Signal box width in ticks	0
Signal mark displacement in ticks	1
Sound alert file name	




Data

Calculate on bar close	True
Input series	ES 09-16 (15 Min)
Maximum bars look back	TwoHundredFiftySix

Visual

Auto scale	True
Displacement	0
Display in Data Box	True
Label	POC Trader
Panel	Same as input series
Price marker(s)	True
Scale justification	Right

Plots

Bottom reversal Level 1	 Hash; Solid; 5px
Bottom reversal Level 2	 Hash; Solid; 5px
Bottom reversal Level 3	 Hash; Solid; 5px

Scale justification
Sets the scale that the indicator will be plotted on.

OK Apply Close

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Zone Settings For Support & Resistance

Indicators

Order Flows Trader
Orderflows Delta Surge
Orderflows Delta Scalper
Orderflows Enigma
POC Trader
Price Rejector
ADL
ADX
ADXR
APZ
Aroon
AroonOscillator
ATR
BarTimer
Bollinger
BOP
BuySellPressure
BuySellVolume
CandleStickPattern
CCI
ChaikinMoneyFlow
ChaikinOscillator
ChaikinVolatility
CMO
ConstantLines
CurrentDayOHL
CustomPlotSample
Darvas
DEMA
DM
DMI
DMIIndex

POC Trader(ES 09-16 (15 Min),False,False,False,...,3,3,9,1,2,3,1,1,1,10,10,0,1,1
Order Flows Trader(ES 09-16 (15 Min),Bar,100,Color [LightGreen],Color [Red],[F
CurrentDayOHL(ES 09-16 (15 Min))
Orderflows DeltaScalper(ES 09-16 (15 Min),True,,7,1,1,2,5,2)

New Remove

Level 1 Parameters

Checking delta in signals	False
Look Back Bars	3
Maximum POC distance from low	1
Signal box height in ticks	1
Signal box width in ticks	10
Signal mark displacement in ticks	1
Sound alert file name	

Level 2 Parameters

Checking delta in signals	False
Look Back Bars	3
Maximum POC distance from low	2
Signal box height in ticks	1
Signal box width in ticks	10
Signal mark displacement in ticks	1
Sound alert file name	

Level 3 Parameters

Checking delta in signals	False
Look Back Bars	9
Maximum POC distance from low	3
Signal box height in ticks	1
Signal box width in ticks	10
Signal mark displacement in ticks	1
Sound alert file name	




Data

Calculate on bar close	True
Input series	ES 09-16 (15 Min)
Maximum bars look back	TwoHundredFiftySix

Visual

Auto scale	True
Displacement	0
Display in Data Box	True
Label	POC Trader
Panel	Same as input series
Price marker(s)	True
Scale justification	Right

Plots

Bottom reversal Level 1	 Hash: Solid: 5px
Bottom reversal Level 2	 Hash: Solid: 5px
Bottom reversal Level 3	 Hash: Solid: 5px

Signal box width in ticks
Signal box height in ticks

OK Apply Close

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Things to know about volume:

Cash close has much more volume than the cash open. It is usually the consistently heaviest volume part of the day. Its because funds target the cash close with their orders for a few reasons, most obvious is they are often using the futures to hedge a cash position they are trading, the cash closing price is their target price and the cash close will have volume they can trade against.

Market moves to size. That runs contrary to what retail traders think. Retail traders see size and look for the market to move away. Institutional traders are attracted to the size if they also have size to trade.

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Thank You!